Dipåttamenton Kontribusion yan Adu'áná DEPARTMENT OF



REVENUE AND TAXATION **GOVERNMENT OF GUAM**

Gubetnamenton Guåhan

BUSINESS PRIVILEGE TAX BRANCH

AUG 2 3 2022

Annual Information Return for Tax Exempt Persons

For Year Ending April 30, 2018

Dept. of Rev & Tax **BPTB 04**

RECEIVED

COPY

IMPORTANT NOTICE: An annual information return must be filed with the Tax Commissioner no later than ninety (90) days following the close of the person's tax year.

| Non-Profit Organization: Children's Productions, Inc | Mailing Address: P.O. Box DL Hagatna, Guam 96932 Email Address: | |
|---|---|--|
| EIN/SSN: 98-0062487 | | |
| | | |

Required under §26110(c), Chapter 26, Article 1, Title 11 & §14102, Chapter 14, Title 18 of the Guam Code Annotated:

| Source of Income | Basis of Exemption Authorized | Gross Receipts for the Year | |
|-----------------------------------|--------------------------------------|-----------------------------|--|
| See Attached Supporting Documents | See Attached Documents | 279,428 | |
| | | | |
| | | | |
| | | | |
| Total | | | |

If any person was paid by the business or organization during the period of concession or for any kind of business transaction, please fill in the schedule provided hereunder.

| Name of Person | Nature of Payment | Amount | |
|-------------------------------|-------------------|--------|--|
| See Attached Detailed Listing | Professional Fees | 72,726 | |
| | | | |
| | | | |
| Tatal | | | |

DECLARATION: I declare, under penalty of perjury, that this return including any accompany schedules or statements has been examined by me, and to the best of my knowledge is true, correct and complete return.

08/15/2022 Treasurer ionature Title Date

Received by:

Approved by:

Date: _____ Date:

Post Office Box 23607, Guam Main Facility, Guam 96921 • Tel. / Telifon: (671) 635-1817 • Fax / Faks: (671) 633-2643

FCN 2-2-111 (Revised 1/24/22)

Sources of Income

| Private Funding: | | \$2,400.00 |
|---------------------------|--------|--------------|
| Grants: GVB | | \$3,750.00 |
| Program Revenue - Trainin | g | \$154,911.30 |
| Net Fundraising | | \$118,363.14 |
| Misc. Income | | \$3.64 |
| | Total: | \$279,428.08 |

Private Funding:

| William Castro | \$100.00 | |
|-------------------------------|------------|--|
| Empsco Engineering Consutants | \$1,000.00 | |
| Bello Enterprises | \$400.00 | |
| Bello Enterprises | \$250.00 | |
| Bello Family | \$250.00 | |
| JM Aquino P.C | \$200.00 | |
| Donna Quinata | \$100.00 | |
| MCMV Ins Service | \$100.00 | |
| | \$0.00 | |
| | \$0.00 | |
| | \$0.00 | |
| | \$0.00 | |
| | | |

\$2,400.00

Fundraising

| SKIP Program Booklet: | | | | |
|-----------------------|----------------------------------|-------|------------------------------------|--------------|
| | Gross Income: Direct Expense: | | \$18,400.00 (\$3,208.14) | |
| | | Net | | \$15,191.86 |
| Concerts: | | | | |
| | Gross Income: Direct Expense: | | \$40,790.00 (\$8,108.42) | |
| | | Net | | \$32,681.58 |
| Concessions: | | | | |
| | Gross Income: Direct Expense: | | \$9,345.82 \$0.00 | |
| | | Net | | \$9,345.82 |
| Videos & Stickers: | | | | |
| | Gross Income: Direct Expense: | | \$15.00 | |
| | | Net | | \$15.00 |
| Miscellaneous | Fundraising Eve | ents | | |
| | Gross Income: Direct Expense: | | \$63,432.56 (\$5,903.68) | |
| | | Net | | \$57,528.88 |
| SKIP Performances: | | | | |
| | Gross Income: Direct Expense: | | \$3,600.00 | |
| | | Net | | \$3,600.00 |
| | Т | otal: | | \$118,363.14 |

Statement of Program Service Accomplishments

SKIP Training / Dance Training / Gymnastics Training / Ballet Training / Represented Guam on International Star Search / Represented Guam on Star Search/ Earned National Championships in the Largest & Most Reputable Dance Competitions in the Mainland & Europe / Produced professional Dancers / Promoted Guam.

Relationship of Activities to the Purposes of Exempt Purposes

Overall, all income is contributed to the goal of Children's Productions & SKIP in order to provide training not only in dance but also training in actively taking part in community service and the promotion of Guam, along with the sharing of Guam Culture & Hospitality with visiting dignitaries and with Guam's Sons & Daughters who have moved to Hawaii and the Mainland. Further goals attained are the development of the trainees Self Development, Self Discipline, Physical Fitness Development & Self Confidence, thereby developing individuals who will hopefully assist in developing & creating a drug free society. SKIP provides training allowing for SKIP members to receive dance scholarships to various universities thereby assisting these individuals in their endeavor to obtain their college degrees. Further major goals were attained by being selected to perform on prime time International Star Search 91 & Star Search 93 plus SKIP was selected to perform at the Kennedy Center in Washington D.C. and won the 1996 Jazz Dance World Choreographic competition. SKIP was selected to represent Guam and the United States of America at the Jazz Dance World Congress in Germany, to be held the summer of 1997. In addition, former SKIP member Michael Lomeka, after having graduated from the Juilliard School of Dance was selected to tour with Mikhail Baryshnikov. In March of 2001, Children's Productions, Inc/SKIP sponsored Mikhail Baryshnikov and the White Oak Dance Project on Guam including locally trained former SKIP member and dancer, Michael Lomeka. Additional accomplishments in 2001 included the SKIP Junior Touring Performance Group being awarded the Showstopper National Junior Dance Television Championship, which was viewed throughout the US Mainland and on Guam. Prior to departing for the 2002 summer tour to Cesena Italy to participate in the "International Grand Prix Festival", the SKIP performers were honored with the recognition of "Young Ambassadors" by the Governor of Guam. Working hard to fulfill the honor of such recognition and proudly represent Guam, SKIP members danced their hearts out at the International Grand Prix Festival. Their hard work and long hours of practice and training paid off as they received the highest honor of winning the "Overall Dance Championship". In 2003, Tony Francisco was selected to tour with Britney Spears. In 2004, SKIP won the Canadian Dance Overall Championship in Niagra Falls, Canada. In 2005, SKIP dancers were Featured Performers in the Philippines, Club TV on ABC-5 Television. In 2006, SKIP Dancers were selected by Dance Spirit Magazine as one of the top 50 GROUPS ON THE MOVE for the entire United States. In 2007, SKIP Dancers were the Winners of the Overall Dance Championship at the International Grand Prix Festival in Prague. In 2008, SKIP Dancers were the Winners of the Overall Dance Championship at the Canadian ShowTime

National Finals – Senior & Junior Division. In 2009, SKIP Dancers were the Winners of the Overall Dance Championship at Showbiz National Dance Finals in Dallas. In 2010, SKIP Dancers were selected to perform in Precious Land, Tokyo Japan. In 2011, SKIP Dancers were the Winners of the Overall Dance Championship at the International Grand Prix Festival in Cesena, Italy. In 2012, SKIP Dancers were the Winners of the Overall Dance Championship at the Canadian ShowTime National Finals and Dance World Cup. Also, in 2012 select SKIP Dancers were selected for Callbacks for the ABDC Television Series (America's Best Dance Crew). In 2013, SKIP Dancers were recipients of multiple awards at Showbiz, Starpower, Pulse Showcase & World Battle Grounds (Sydney, Aus). In 2014, SKIP Dancers were recipients of multiple awards at Hall of Fame Las Vegas & Starpower. In addition, "SKIP" celebrated it's 30th Anniversary. In 2015, SKIP Dancers were the Winners of the Overall Dance Championship at the International Grand Prix Festival in Barcelona Spain. The years of 2016 & 2017 proved to be rewarding years as detailed in the attached SKIP Story > Honors & Awards.

The preceding are some of the highlights, however this program reaches out to the youth of the island overall, many of whom participate in training classes and the annual Christmas & Spring concerts. This program has and continues to watch our island youth begin as early as the age of 3 and grow and mature into young adults who continue to promote the program's philosophy, both on and off island. The program, in addition to providing opportunities for obtaining college degrees, has also provided training which has helped to guide our island's youth into gainful employment in the field of dance, by either performing on island and around the world, or teaching youth both on island and around the world. Prior program participants who have opted for a profession other than dance have proven to be successful members of today's society, having taken the life skills learned in the program and applying them.

It has been the directors' dreams that this program, which started in 1982, would result in the nurturing of our island's youth to carry on the goals of the program into the many years to come, if not forever. The foundations for these dreams, to come true, have been put into place and former participants are today reaching out and touching the hearts, minds and physical well being of today's youth as well as the hearts and minds of the community, but it does not end there. They have and continue to reach out to people even beyond the shores of Guam and as witnessed on numerous occasions, are extremely proud to tell people they are from Guam and to exhibit and extend Guam's hospitality.

[SEE ATTACHED & Visit <u>www.skipentertainment.com</u> and for older archive information to include additional History, Supporter information, photos, videos and Guam promotion links Visit <u>www.skipentertainment.com/indexarch.html</u>]

THE SKIP STORY

The SKIP Entertainment Company (SKIP) is a GUAM SUCCESS STORY! Skip originally started as a project of Children's Productions, Incorporated in 1982, known as the Sunshine Kids in Production (SKIP). Prior to the birth of SKIP, Children's Productions first staged a number of children's musicals. Soon the focus turned to dance, giving thousands of Guam's youth an opportunity to excel. Instructors and choreographers continue to come to Guam from Los Angeles and New York City to work with Guam's best.

In 1985, SKIP Dancers completed their first U.S. Mainland tour, and since that time have traveled to dance competitions and performances in the U.S. Mainland, Europe and Australia every year. In 1991, members of SKIP performed on International Star Search, aired in over 63 countries. During the summer of 1993, four SKIP dancers were selected to attend the first "Winners" Showcase organized by Tony Selznick in Los Angeles which was aired in California. Later that year, SKIP was once again selected to appear on Ed McMahon's Star Search. That same year, SKIP dancers appeared on the cover of PERFORMER'S EDGE, a national dance publication.

From 1991 through 1998, SKIP won the National Dance Championships held in various cities around the US. One of the most exciting competitions was during the 1996 Jazz Dance World Congress held at the Kennedy Center where SKIP won the International Choreographic Leo's Gold Award with a piece choreographed by Ray Leeper. Due to this honor, SKIP was selected as featured performers at the 1997 Jazz Dance World Congress in Weisbaden, Germany. Once again in 2001, Guam's SKIP dancers won the National Dance Championship in San Antonio, Texas and were featured on the ShowStopper televised special. International recognition was brought back to Guam when SKIP was honored by winning the Overall Dance Championship at the International Grand Prix Dance Festival in Cesena, Italy in July 2002. The competition included dancers representing 23 countries from five continents! In 2004, SKIP was named the first runners-up at the ShowCase National Dance Finals on the Gold Coast in Australia and went on to win the Jr and Sr Overall Championships at the ShowTime National Finals in Niagara Falls, Canada and the StarPower National Jr Championship Title in Ocean City, Md.

In addition to winning numerous national and world championship titles, many SKIP Dancers have gone on to prestigious professional dance careers. SKIP Dancer, Michael Lomeka was the first and only Guam trained dancer to graduate from the Juilliard School of Dance in New York City. He toured with Mikhail Baryshnikov and the White Oak Dance Project for three years. SKIP was honored to present Mikhail Baryshnikov and the White Oak Dance Project, including Guam's own Michael Lomeka to sold out audiences on Guam in March, 2001. Subsequently, Michael was selected as a main dancer for Celine Dion's highly acclaimed Las Vegas show.

In August 2003, SKIP dancer Tony Francisco was selected to tour and perform with Britney Spears. Following this tour, he has toured with Paulina Rubio and Ricky Martin.

In June, 2005, SKIP was selected to star in the new nationally televised series in the Philippines, Club TV which aired on ABC-5. In addition to dancing on every show, SKIP taped segments called "SKIP WORKS" a fun, instructional part of the show teaching the latest dance steps. In addition to the shows, the SKIP dancers toured across the country promoting Guam and SKECHERS Gear.

The primary focus and goal of the SKIP Entertainment Company is to provide a positive influence on the youth of Guam. Through dance, students have an opportunity do develop life-long values. Most important is the development of a deep sense of self-direction so that participants can have the courage to reach for the stars. SKIP provides a balance of incredible opportunities for the dancers on Guam, including dance competitions, festivals, staged performances, televisions shows, and promotional tours around the world. In addition to the annual tours, the group stages nearly 100 performances each year on the island of Guam.

ADDITIONAL INFORMATION

The SKIP Entertainment Company (www.skipentertainment.com) is unique in that it provides professional training to students who are thousands of miles away from the US Mainland. When the organization started in 1982, there was only one dance teacher on the island of Guam and he was only on island for a short time. Needing choreographers, directors Lee and Teri Knapp, contracted choreographers from the Philippines to come to Guam and teach. In 1992, SKIP started the national trend of bringing top choreographers from LA and NYC to the Guam to choreograph dances. The first choreographer from LA to come to Guam was Ray Leeper. He came to Guam many years and helped establish the quality of the group. With his choreography, SKIP won the 1996 Jazz Dance World Congress International Choreography Award at the Kennedy Center in which 79 International groups competed. According to StarPower's Gary Pate, SKIP helped change the world of competitive dance when other studios around the country realized they could bring in top choreographers to their studios following the example of the success of the SKIP Entertainment Company. SKIP has brought an array of choreographers and workshop teachers to Guam including Tabitha and Napoleon D'umo, Glenn Packard, Dee Caspary, Tina D'Amato, Andre Fuentes, AI B, AC Ciulla, and Tovaris Wilson.

SKIP is a very family oriented organization. Everyone in the group helps take care of each other and is best friends. All of the families have similar values and goals, so parents are assured their sons and daughters are among the best peers possible. When one person in the group has a family event, the entire touring company and their families are invited! Many of the dancers who tour with SKIP have never left our 40 mile X 8 mile island of Guam prior to their first SKIP tour. SKIP dancers have been to four continents, many countries and many cities in the US Mainland.

Having raised three sons who were dancers and college football players, and now successful businessmen, directors Lee and Teri Knapp saw the value of providing a place where students can work hard to achieve their dreams. Keeping their sons in structured activities such as dance and many sports always kept them focused on living their dreams.

Although the SKIP dancers are from a very tiny island, the dreams here are just as big as any other place in the world!

Honors and Awards

2017

* KAR Overall National Champions, Las Vegas" * MOVE Overall National Champions, Palm Springs"

2016

* Winners of the World Supremacy Battlegrounds – Australia"
* ShowBiz National Jr Champions, Daytona Beach"
* 5678 Jr and Sr Canadian National Championship"
* Dance World Cup National Champions, Montreal Canada"

2015

* Winners of the Overall Dance Championship at the International Grand Prix Festival in Barcelona Spain" * Special Guest Performers – Heaven, Marbella Spain"

2014

* Hall Of Fame First Place Overall Junior Division, Las Vegas"
* Hall of Fame First Place Overall Teen, Senior Division, Las Vegas"
* Hall of Fame Second Place Overall in League Division: Teen Division"
* StarPower 2nd Place Overall Grand Line 12 & Over"
* StarPower 3rd Place Overall Teen Small Group"

2013

* ShowBiz National Jr Champions, Daytona Beach" * ShowBiz National Teen Production 4th Place Champions, Daytona Beach" * ShowBiz National Jr Large Group 5th Place Champions, Daytona Beach" * ShowBiz National ICON award Daytona Beach" * StarPower National Jr Large Group 5th Place Champions, Orlando" * StarPower National Teen Line 2nd Place Champions, Orlando" * StarPower National Teen Grand Line 5th Place Champions, Orlando" * StarPower National Most Entertaining Award Orlando" * StarPower National Showmanship Award Orlando" * PULSE Showcase in Las Vegas - Invited back as a Guest to Showcase in 2014" * December - SILVER Medal at the World Battle Ground Championships in Sydney Australia"

2012

 * Winners of the Overall Dance Championship at the Canadian ShowTime National Finals – Vancouver BC – SR Division"
 * Winners of the Dance World Cup – Vancouver BC – SR Division"
 * Selected for Callbacks for the ABDC Television Series"

* Winners of the Overall Dance Championship at the International Grand Prix Festival in Cesena, Italy"

* Special Guest Performers – Heaven, Marbella Spain"

* BattleGround – Varsity 4th Place Champions, Sydney Australia"

* Selected to Showcase at the World of Dance, Honolulu Hawaii"

2010

* Selected to perform in Precious Land, Tokyo Japan" * Winners of the 2nd Overall National Dance Championship at StarPower National Dance Finals in Las Vegas"

2009

** Winners of the Overall Dance Championship at Showbiz National Dance Finals in Dallas Texas"

2008

*Winners of the Overall Dance Championship at the Canadian ShowTime National Finals Senior & Junior Division, Vancouver, BC" "StarPower National "Battle of the Stars" 4th Place Small Group Junior & Senior Division, Las Vegas, NV"

2007

*Winners of the Overall Dance Championship at the International Grand Prix Festival in Prague, Czech Republic *Winners of the Overall Choreography Championship at the International Grand Prix Festival in Prague, Czech Republic *Brian Esperon - Recipient of SR Overall Modern Talent Award at the International Grand Prix Festival in Prague, Czech Republic *AJ Arizala - Recipient of JR Overall Modern Talent Award at the International Grand Prix Festival in Prague, Czech Republic *Patrick Wolff - Recipient of the Outstanding Performance International Grand Prix Festival in Prague, Czech Republic *Recipient of the "Young Ambassadors" recognition by the Governor of Guam

2006

*SKIP Dancers were selected by Dance Spirit Magazine as one of the top 50 GROUPS ON THE MOVE for the entire United States! *Tony Francisco selected to tour with Ricky Martin

*SKIP Dancers were selected as the Star Performers in the new nationally televised weekly series in the Philippines, Club TV on ABC-5 Television *ShowBiz National Pre-Teen Champions, Arlington, Texas *ShowBiz Nationals - Best Choreography Award, Arlington, Texas *StarPower National Pre-Teen Small Group Champions, New Orleans, LA *StarPower National Sr. Large Group Champions, New Orleans, LA *StarPower Nationals - Best Choreography Award *StarPower Nationals - Best Choreography Award *StarPower Nationals - Most Entertaining Award *Chloe Kernaghan – first from Guam, admitted into the Tisch School of the Performing Arts, NYU on Scholarship *Michael Lomeka selected for the Celine Dion "New Day" Show in Las Vegas

2004

*ShowTime Canadian National Jr. Overall Champions, Niagara Falls, Canada *ShowTime Canadian National Sr. Overall Champions, Niagara Falls, Canada *StarPower National Jr. Small Group Champions, Ocean City, Md. *ShowCase Australian National First Runner Up Champions, Gold Coast, Australia *Tony Francisco selected to tour with Paulina Rubio *Tracy Sablan selected as Dance Captain at the University of San Francisco

2003

*6th Overall Champions at the Showstopper National Finals, Myrtle Beach, SC *Tony Francisco selected to tour with Britney Spears *Justina Caguioa – selected as Hawaii Pacific University Assistant Dance Director

2002

*Winners of the Overall Dance Championship at the International Grand Prix Festival in Cesena, Italy *Brian Aflague - Recipient of Overall Modern Talent Award at the International Grand Prix Festival in Cesena, Italy *Michael Lomeka - Named one of the Top Choreographers at the International Grand Prix Festival in Cesena, Italy *Recipient of the "Young Ambassadors" recognition by the Governor of Guam

2001

*Sponsored Mikhail Baryshnikov and the White Oak Dance Project on Guam including locally trained SKIP dancer Michael Lomeka *ShowStopper National Junior Dance Television Champions *Starlight National Junior First Runner-up *Recipient of the Congressional Record

2000

*Showtime National Finals runner up - Vancouver, British Columbia *Starlight "Battle of the Stars" National Champions *Tanisha Franquez selected as a Rainbow Dancer at UH

*Selected to perform during the South Pacific Games Ceremonies *Trained with Gregg Russell and Al Bee *Sponsored and Performed with Gregg Russell from Los Angeles

1998

*Regency National Dance Champions *StarPower National Dance Finals *Matt Wolff recipient – highest dance scholarship from U Mass *Sponsored and Performed with Wats on Dance from Palm Springs

1997

*Staged performances at the Jazz Dance World Congress in Germany *People's Choice Award – audience vote at the World Congress *Starbound National Dance Champions *Michael Lomeka – selected to tour with Mikhail Baryshnikov *Sponsored and Performed with Masashi Action Machine from Nagoya

1996

*International Choreographic Champions-Jazz Dance World Congress Kennedy Canter (79 international groups competed) Leo's Gold Award *Selected to compete on the televised STARPOWER WORLD CHAMPIONSHIPS (judge's highest score) *ShowBiz National Dance Champions *StarPower National Dance Champions *Michael Lomeka – first from Guam to graduate from the Juilliard School of Dance *Michael Lomeka – debuted on Broadway in the "King and I"

1995

*ShowBiz National Dance Champions *StarPower National Dance Champions *Selected to compete in the 1996 Jazz Dance Congress International Choreographic Competition *Sponsored and performed with Hollywood Mix from Los Angeles *Tammy Torres – selected to train at the London Contemporary Dance Company *Danica Benavente. Kristan McCauley, DeeAnn Camacho StarPower National Duet-Trio Champions

1994

*ShowBiz National Dance Champions *DeeAnn Camacho selected as Miss National ShowBiz *Teena Benavente & Michael Lomeka – ShowBiz National Duet Champions *Star Search 1993 (Brandon Knapp, Danica Benavente, DeeAnn Camacho, Karina Dolorin, Francine Saymo) *Selected for Winners Showcase, Los Angeles (DeeAnn Camacho, Justina Caguioa, Karina Dolorin, Kristan McCauley) *ShowBiz National Dance Champions *StarLight National Dance Champions *DeeAnn Camacho – StarLight National Solo Champion *Brandon Knapp & DeeAnn Camacho – Starlight National Duet Champions *Recipient of the Governor's Art Award for Contemporary Dance Group *Brandon Knapp-recipient of the Governor's Art Award

1992

*ShowBiz National Dance Champions *Michael Lomeka selected as Mr. National ShowBiz *Michael Lomeka & Karina Dolorin – ShowBiz National Duet Champions *ShowStopper National Small Group Champions *DeeAnn Camacho-ShowStopper National Solo Champion *Selected to represent Guam at the Chamorro Cultural Fair in San Diego, CA *Recipient of the Governor's Art Award for Contemporary Dance Group *DeeAnn Camacho-Recipient of the Governor's art Award *StarLight National Dance Champions *DeeAnn Camacho – StarLight National Solo Champion *Michael Lomeka – first from Guam - admitted into the Juilliard School of Dance

1991

*International Star Search 1991 (aired in 63 countries) – Michael Lomeka, Dominick SanGil & Tammy Torres) *ShowBiz National Dance Champions *Regency National All Around Champions *Michael Lomeka – Regency National Solo Champion *Selected to represent Guam at the Chamorro Cultural Fair in Fairfield, CA *Recipient of the Governor's Art Award for Contemporary Dance Group *Michael Lomeka - Recipient of the Governor's art Award

1990

Name changed to SKIP Entertainment Company *Regency National All Around Champions *Tammy Torres-Regency National Solo Champion *Selected to represent Guam at the "First Night" celebration in Honolulu *Recipient of the Governor's Art Award for Contemporary Dance Group *Tammy Torres - Recipient of the Governor's art Award

1989

*Selected to perform at the First Guam Cultural Fair in California *Recipient of the Governor's Art Award for Contemporary Dance Group *Sponsored and performed with the San Francisco Jazz Dance Company

1993

*Selected as Most Outstanding Off-Island Tour Promotion by GVB *Opening Act for Menudo on Guam *Sponsored and performed with the Manila Metropolis Ballet Dance Company

1987

*Numerous Television Appearances in Manila, PI *Opening Act for Natalie Cole on Guam

1986

*Selected to Perform for the International Congress of Pediatrics in Honolulu

1985

*First U.S. Mainland 20 City Tour – Including Disneyland

1984

*Children's Productions, Inc. launches the dance program, "<u>S</u>unshine <u>K</u>ids<u>In P</u>roduction" - SKIP Name changed to SKIP Entertainment Company in 1990

1983

*The musical, "Candy Man" is written and directed by Children's Productions, Inc

1982

*Children's Productions is incorporated as a Non-Profit Organization